



www.gazmetroplus.com

Gaz Métro Plus mission:

To provide products and services in unregulated activities which are complementary to Gaz Métro's core business, and relate to energy services, municipal water distribution networks and a metropolitan fiber network.

Solution:

Microsoft Dynamics™ GP:

- Financial Series
- Distribution Series
- Purchasing Series
- Sales Series
- Customization & Integration Series

Benefits:

- Solution supports future growth of Gaz Métro Plus
- Integration of new companies is very easy
- No additional IT resources required

Partner:



About Strophe:

"Strophe is committed to exceeding our customers' expectations by creating a work environment where team members can realize their full potential, thereby ensuring the success of each project."

The Strophe Group Inc.
T: 1.866.787.6743
www.strophe.com

"We're presently looking at the integration of seven companies, as we buy companies, we need to integrate them. It's so easy with Microsoft Dynamics GP. There's no modification to do."

Yvan Lefebvre, Director of Information Technology

Business needs:

Spinning-off from a larger company often makes for a logistical nightmare. When the new organization needs to create its back-end systems from scratch as well, the task becomes even tougher.

That's the situation Gaz Métropolitain Plus (GMP) was facing when it split from parent company Gaz Métropolitain.

The larger company was planning to deploy a system that didn't match the needs of GMP. Yvan Lefebvre, Director of IT, had to find a new solution that would manage his company's financial operations, while also providing a solid base for future IT projects and customization.

Solution:

Lefebvre chose Microsoft Dynamics GP because it presented the most robust, cost-effective solution for GMP.

"This project had its share of challenges. Before the spin-off, Gaz Métropolitain's head office handled all the financial operations. As such, GMP had no existing structure to build from." as mentioned by Mr. Lefebvre

Benefits:

Microsoft Dynamics GP is helping GMP realize elements of the business it didn't know existed. *"We're a small business, and our goal is to be profitable,"* Lefebvre said.

Lefebvre is also pleased that added functionality doesn't mean a boost in office headcount, *"The less IT staff I have, the happier I'll be. We're not in the IT business; we're in the gas business."*

The implementation of Microsoft Dynamics GP has positioned GMP for future growth and profitability. As Lefebvre grows the IT structure of the new company, Microsoft Dynamics GP has established a solid base for technological growth.

As GMP grows as an independent company, acquisitions are an integral part of the company's long-term plan. So any new organizations which come into the fold must be able to quickly implement the Microsoft Dynamics GP solution as well.

"We don't know what's in our future, and I think Microsoft Dynamics GP will help us address those needs as well," Lefebvre said.

About the partner Strophe:

"I was looking for a long-term, intelligent relationship," Lefebvre said. *"I was evaluating the software, but I was also evaluating Strophe. I'm very happy with their plans and with how they will be able to assist me."*

Strophe is proud to have contributed to the success of Gaz Métro Plus.

