



About SGF:

Société générale de financement du Québec (SGF) is an industrial and financial holdings corporation run by the Quebec government. SGF provides development capital to support the growth of Quebec organizations and foreign investors who wish to invest in Quebec.

Solution:

SGF had the choice to migrate users to the latest version of the software presently in use or deploy a brand new solution. After evaluating several different software packages, SGF chose to implement Microsoft® Dynamics™ GP with the help of Microsoft's highly recommended partner, Strophe.

Benefits:

- A common operating platform
- Better access to information
- Lower maintenance costs
- Improved technical support

Partner:



The Strophe Group Inc.
T: 1.866.787.6743
www.strophe.com

Business needs:

SGF had reached the limits of its current system, which no longer met its evolving needs. For one, the application was now outdated, and it also lacked future support. SGF had a choice: migrate its current application to a more recent version or implement a new solution that would bring added value to its users.

Solution:

In its preliminary analysis, SGF had considered nearly 20 different solutions before narrowing it down to five: Epicor, Microsoft Dynamics NAV, Microsoft Dynamics GP, Infor by Sun Systems and JD Edwards by Oracle.

Ultimately, SGF selected a Microsoft product, because the solution offers affordable licensing fees and allowed it to optimize its current technological infrastructure. It is also a smart choice for any organization that wants to capitalize on the easy integration of Microsoft Dynamics GP with other Microsoft products, such as SharePoint.

Benefits:

The project began as an IT initiative to consolidate different applications and ease maintenance, but it quickly transformed into an opportunity to deliver more added value services to end users, thanks in particular to their substantial involvement in the project. This, indeed, is another reason behind the project's great success.

From a technological standpoint, the switch to Microsoft Dynamics GP helped SGF consolidate its systems onto one single platform, reducing costs and simplifying maintenance.

Optimizing the infrastructure and grouping specific applications also translated into time savings, and afforded users easier access to information.

About Strophe:

SGF was concerned about making the transition as painless as possible and chose to work with Strophe, a Microsoft Gold Certified partner, that has a track record of over 300 successful Microsoft Dynamics GP implementations and that was familiar with SGF's current system. Strophe was able to advise SGF on the best way to migrate its data from one system to the other. The project was successful from beginning to end, and the Strophe team completed the implementation on time and on budget.

Yet it was the customer service in particular that made the most difference to SGF. The Strophe team is consistently available, pleasant and competent, and guarantees service in French. The users also appreciate the regular webinars that Strophe organizes to keep them up to date on the latest developments.

Strophe is proud to have contributed to the success of SGF.

